

BS Limited

September 19, 2018

Ratings

Facilities	Amount (Rs. crore)	Rating ¹	Rating Action	
Long term Bank	669.18	CARE D; ISSUER NOT COOPERATING*	Issuer not cooperating;	
Facilities		(Single D; ISSUER NOT	Based on best available	
		COOPERATING*)	information	
Short term Bank	404.37	CARE D; ISSUER NOT COOPERATING*	Issuer not cooperating;	
Facilities		(Single D; ISSUER NOT	Based on best available	
		COOPERATING*)	information	
Long-term/Short-	746.58	CARE D/CARE D; ISSUER NOT	Issuer not cooperating;	
term Bank Facilities		COOPERATING*	Based on best available	
		(Single D/Single D; ISSUER NOT	information	
		COOPERATING*)		
Total	1,820.13			
	(Rupees One Thousand Eight			
	Hundred Twenty crore and			
	Thirteen lakh only)			

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

CARE had, vide its press release dated March 28, 2017, placed the ratings of BS Limited (BSL) under the 'issuer non-cooperating' category as BSL had failed to provide information for monitoring of the ratings. BSL continues to be non-cooperative despite repeated requests for submission of information through e-mails, phone calls and a letter dated August 16, 2018. In line with the extant SEBI guidelines, CARE has reviewed the rating on the basis of the best available information which however, in CARE's opinion is not sufficient to arrive at a fair rating.

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above ratings.

Detailed description of the key rating drivers

At the time of last rating on July 12, 2017 the following were the rating strengths and weaknesses (updated for the information available from stock exchange:

Key Rating Weaknesses

Delays with respect to debt servicing: The company has been facing stretched liquidity position on account of significant decline in the total operating income with cash losses during FY18 (refers to the period April 1 to March 31). This has led to delays in debt servicing.

Key Rating Strengths

Experience of the promoters: The promoters of BSL have long-standing experience of nearly two decades in the steel manufacturing industry. The Managing Director, Mr. Rajesh Agrawal has been in steel-related business since 1989. Under his leadership, Mr. Agarwal has transformed the company from a tower manufacturing company to an integrated service provider to the transmission and distribution sector.

Analytical approach: Standalone

Applicable Criteria

Policy in respect on Non-cooperation by issuer CARE's Policy on Default Recognition Financial ratios – Non-Financial Sector

About the Company

B S Limited (BSL) was incorporated in January 2004 as a private limited company under the name of BS Steels and Minerals Private Limited. On March 31, 2004, the company took over BS Steels, a proprietary concern (promoted by the same group) engaged in trading of iron, steel and related products. Subsequently, BSL entered into tower manufacturing (fabrication and galvanizing). In FY08, BSL diversified in to engaging in civil works, tower erection and maintenance of cell sites i.e. undertaking complete range of activities in tower erection. The company through an Initial Public Offering of 7.6 million equity shares on October 27, 2010, listed on the NSE and BSE and raised Rs.190 crore to fund expansion plans.

 $^{^1}$ Complete definition of the ratings assigned are available at $\underline{www.careratings.com}$ and other CARE publications

Press Release



Brief Financials (Rs. crore)	FY17 (A)	FY18 (A)
Total operating income	681.98	82.12
PBILDT	-270.69	-745.85
PAT	-408.12	-799.71
Overall gearing (times)	7.26	NM
Interest coverage (times)	NM	NM

A: Audited; NM: Not Meaningful

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Analyst Contact:

Name: Mr. Prasanna Krishnan

Tel: 040 67937421 Mobile: +91 88864 99960

Email: prasanna.krishnan@careratings.com

About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings/outlooks on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating /outlook assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating/outlook may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

^{**}For detailed Rationale Report and subscription information, please contact us at www.careratings.com



Annexure-1: Details of Instruments/Facilities

Name of the Instrument	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook	
Fund-based - LT-Cash Credit	-	-	-	390.00	CARE D; ISSUER NOT COOPERATING* Issuer not cooperating; Based on best available information	
Fund-based - LT-Term Loan	-	-	May 2019	279.18	CARE D; ISSUER NOT COOPERATING* Issuer not cooperating; Based on best available information	
Non-fund-based - LT/ ST-Bank Guarantees	-	-	-	746.58	CARE D / CARE D; ISSUER NOT COOPERATING* Issuer not cooperating; Based on best available information	
Non-fund-based - ST- Letter of credit	-	-	-	404.37	CARE D; ISSUER NOT COOPERATING* Issuer not cooperating; Based on best available information	

^{*}Issuer did not cooperate; Based on best available information

Annexure-2: Rating History of last three years

Sr.	Name of the	Current Ratings			Rating history			
No.	Instrument/Bank	Type	Amount	Rating	Date(s) &	Date(s) &	Date(s) &	Date(s) &
	Facilities		Outstanding		Rating(s)	Rating(s)	Rating(s)	Rating(s)
			(Rs. crore)		assigned in	assigned in	assigned in	assigned in
					2018-2019	2017-2018	2016-2017	2015-2016
1.	Fund-based - LT-	LT	390.00	CARE D; ISSUER	-	1)CARE D;	1)CARE B;	1)CARE BBB+
	Cash Credit			NOT		ISSUER NOT	ISSUER NOT	(16-Sep-15)
				COOPERATING*		COOPERATING*	COOPERATING*	2)CARE BBB+
				Issuer not		(12-Jul-17)	(28-Mar-17)	(25-Aug-15)
				cooperating; Based				
				on best available				
				information				
2.	Fund-based - LT-	LT		CARE D; ISSUER				1)CARE BBB+
	Term Loan			NOT		ISSUER NOT	ISSUER NOT	(16-Sep-15)
				COOPERATING*				2)CARE BBB+
				Issuer not		(12-Jul-17)	(28-Mar-17)	(25-Aug-15)
				cooperating; Based				
				on best available				
_				information				
	Non-fund-based -	LT/ST	746.58	CARE D / CARE D;		1)CARE D / CARE	,	1)CARE BBB+
	LT/ ST-Bank			ISSUER NOT			CARE A4;	/ CARE A2
	Guarantees			COOPERATING*			ISSUER NOT	(16-Sep-15)
				Issuer not		(12-Jul-17)	COOPERATING*	/ CARE A2
				cooperating; Based on best available			(28-Mar-17)	
				information				(25-Aug-15)
4.	Non-fund-based -	ST	404.37	CARE D; ISSUER		1)CARE D;	1)CARE A4;	1)CARE A2
	ST-Letter of	31		NOT			ISSUER NOT	(16-Sep-15)
	credit			COOPERATING*			COOPERATING*	
	Cicuit			Issuer not		(12-Jul-17)	(28-Mar-17)	(25-Aug-15)
				cooperating; Based		12 301 1/1	(20 14101 17)	(23 Aug 13)
				on best available				
				information				

^{*}Issuer did not cooperate; Based on best available information



CONTACT

Head Office Mumbai

Ms. Meenal Sikchi Cell: + 91 98190 09839

E-mail: meenal.sikchi@careratings.com

Ms. Rashmi Narvankar Cell: + 91 99675 70636

E-mail: rashmi.narvankar@careratings.com

Mr. Ankur Sachdeva Cell: + 91 98196 98985

E-mail: ankur.sachdeva@careratings.com

Mr. Saikat Roy Cell: + 91 98209 98779

E-mail: saikat.roy@careratings.com

CARE Ratings Limited

(Formerly known as Credit Analysis & Research Ltd.)

Corporate Office: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022 Tel: +91-22-6754 3456 | Fax: +91-22-6754 3457 | E-mail: care@careratings.com

AHMEDABAD

Mr. Deepak Prajapati

32, Titanium, Prahaladnagar Corporate Road,

Satellite, Ahmedabad - 380 015

Cell: +91-9099028864 Tel: +91-79-4026 5656

E-mail: deepak.prajapati@careratings.com

BENGALURU

Mr. V Pradeep Kumar

Unit No. 1101-1102, 11th Floor, Prestige Meridian II,

No. 30, M.G. Road, Bangalore - 560 001.

Cell: +91 98407 54521

Tel: +91-80-4115 0445, 4165 4529 Email: pradeep.kumar@careratings.com

CHANDIGARH

Mr. Anand Jha

SCF No. 54-55,

First Floor, Phase 11,

Sector 65, Mohali - 160062

Chandigarh

Cell: +91 85111-53511/99251-42264

Tel: +91- 0172-490-4000/01 Email: anand.jha@careratings.com

CHENNAI

Mr. V Pradeep Kumar

Unit No. O-509/C, Spencer Plaza, 5th Floor, No. 769, Anna Salai, Chennai - 600 002.

Cell: +91 98407 54521

Tel: +91-44-2849 7812 / 0811

Email: pradeep.kumar@careratings.com

COIMBATORE

Mr. V Pradeep Kumar

T-3, 3rd Floor, Manchester Square Puliakulam Road, Coimbatore - 641 037.

Tel: +91-422-4332399 / 4502399

Email: pradeep.kumar@careratings.com

HYDERABAD

Mr. Ramesh Bob

401, Ashoka Scintilla, 3-6-502, Himayat Nagar,

Hyderabad - 500 029. Cell : + 91 90520 00521 Tel: +91-40-4010 2030

E-mail: ramesh.bob@careratings.com

JAIPUR

Mr. Nikhil Soni

304, Pashupati Akshat Heights, Plot No. D-91, Madho Singh Road, Near Collectorate Circle,

Bani Park, Jaipur - 302 016. Cell: +91 – 95490 33222 Tel: +91-141-402 0213 / 14

E-mail: nikhil.soni@careratings.com

KOLKATA

Ms. Priti Agarwal

3rd Floor, Prasad Chambers, (Shagun Mall Bldg.) 10A, Shakespeare Sarani, Kolkata - 700 071.

Cell: +91-98319 67110 Tel: +91-33- 4018 1600

E-mail: priti.agarwal@careratings.com

NEW DELHI

Ms. Swati Agrawal

13th Floor, E-1 Block, Videocon Tower, Jhandewalan Extension, New Delhi - 110 055.

Cell: +91-98117 45677 Tel: +91-11-4533 3200

E-mail: swati.agrawal@careratings.com

PUNE

Mr.Pratim Banerjee

9th Floor, Pride Kumar Senate, Plot No. 970, Bhamburda, Senapati Bapat Road,

Shivaji Nagar, Pune - 411 015. Cell: +91-98361 07331 Tel: +91-20- 4000 9000

E-mail: pratim.banerjee@careratings.com

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